

Message Text

UNCLASSIFIED

PAGE 01 BONN 12466 080105Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----057385 082111Z /45

R 071657Z JUL 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9996
AMCONSUL DUSSELDORF

UNCLAS BONN 12466

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CAL CUSTOM/HAWK, CARSON,
CALIFORNIA

REF: BONN 12358

FOLLOWING ADDITIONAL PROSPECT HAS BEEN LOCATED:

WALTER HAGEN U. CO. GMBH
PESTALOZZISTR. 25
D-4150 KREFELD
CONTACT: H. WACHTEL
PHONE: 02151 - 8951
CABLE: HAGENCO
TELEX: 0853463
COMMENT: SINCE THE MRRKET FOR THESE PRODUCTS IN GERANYN
IS QUITE COMPETITIVE, MR. WACHTEL WOULD LIKE TO RECEIVE
AS MUCH DETAILED PRODUCT INFORMATION AS POSSIBLE AND
PERHAPS SAMPLES FOR TESTING PURPOSES. AUTOMOTIVE DIAG-
NOSTIC AND REPAIR EQUIPMENT MAINLY FOR ENDUSERS (DO-IT-
YOURSELFERS) IS THE LARGEST PART OF THE GERMAN'S FIRM'S
SALES PROGRAM. FIRM'S DATA: ESTABL. 1949, EMPLOYS 300,
ANNUAL SALES DM 100 MILLION. FINANCIAL REFERENCES:
SPARKASSE AND LANDESZENTRALBANK IN 4150 KREFELD.
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HERMANN SAUSE
POSTFACH 826, GUELLENWERTH 61-63
D-5630 REMSCHEID
CONTACT: MR. VOSS
PHONE: 02191 - 73081
CABLE: LUMEN

TELEX: 8513711

COMMENT: MR. VOSS EXPRESSED HIS INTEREST IN RECEIVING A
DETAILED OFFER FOR THE GERMAN MANAGEMENT TO CONSIDER.
FIRM'S DATA: ESTABL. 1954, EMPLOYS 17, ANNUAL SALES DM
11 MILLION, FINANCIAL REFERENCES: DEUTSCHE BANK UND
VOLKSBANK IN 5630 REMSCHEID.

FACOM GMBH

LEIPZIGER STR. 67

D-5600 WUPPERTAL 1

CONTACT: HERR ENGELHARDT

PHONE: 0202 - 702009

TELEX: 8592401

COMMENT: COMPANY EXPRESSED GENERAL INTEREST AND ASKS FOR
AN OFFER INCLUDING BROCHURES AND DETAILED PRICE INFOR-
MATION, TO FIND OUT IF PRODUCTS ARE COMPETITIVE ON GER-
MAN MARKET. FIRM'S DATA: ESTABL.: 1970, EMPLOYS 30,
ANNUAL SALES: DM 7.5 MILLION, FINANCIAL REF.: DRESDNER
BANK IN 5600 WUPPERTAL.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN12466
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780281-0197
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780787/aaaacvoq.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 886be779-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 BONN 12358
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2092602
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - CAL CUSTOM/HAWK, CARSON, CALIFORNIA
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/886be779-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014